

agile. adaptable. adept.



Broker Division Case Study: Existing Partner – Complex Opportunity

Background:

Admiral Leasing & Loans were recently presented with a funding opportunity for a complicated business scenario.

The broker, a long standing and supportive partner of Admiral, was working with a client who had recently demerged their business from a corporate group. The broker was asked to provide equipment finance for a new office.

Challenge:

Historical financial arrangements shown in the clients accounts, combined with a business plan that mapped out their medium term objectives future, made this opportunity a real test for Admiral's underwriting team.

Solution:

Applying a sensible approach and always looking for reason to write a deal, Admiral was able to identify the underlying strength of the business, resulting in a acceptance which delighted the introducer.

Admiral raised the documents on behalf of the broker, presented them to the customer for e-sign, and paid out the deal in the time frame required.

If you would like to work with Admiral Leasing and Loans, please
contact our Broker Manager Colin Hanney on **07803 411830**