

Client Testimonial: Swann Beauty

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Swann Beauty
Malcolm Swann, Director

Funding to manage cashflow and facilitate expansion

Swann Beauty based in Newcastle specialises in aesthetic treatments and advanced aesthetic treatments. Malcolm Swann, Director, knows how important it is to offer the latest treatments in order to stay competitive.

"To offer an expansive range of treatments requires equipment, which requires capacity in terms storage and treatment rooms. We needed additional funds to manage our cashflow, to be able to refurbish a new office space, whilst at the same time keeping our existing business running."

We needed flexibility and a quick turnaround

Initially referred by an equipment supplier, Malcolm has worked with Admiral Leasing & Loans on equipment leasing for over three years, so they were his first choice when it came to a commercial loan. Having never applied for a loan before, he didn't know what to expect but was amazed at the speed and ease of the whole process.

"We needed a facility tailored to the requirements of our business. We spoke to Admiral Leasing & Loans and the process was immediate, so simple and straightforward, everything was done online, I didn't even have to leave my office chair! The money was in my account the same day, I just wouldn't get that with my bank."

We've freed up our cashflow and can now grow our business

"At the old premises there wasn't a lot of space to put any more equipment, so being able to take on a new space with more treatment rooms, storage space, a waiting room and more capacity for equipment, means the space isn't holding us back."

Malcolm found that Admiral had expert knowledge of the beauty sector, but just as important to him was the fact that they were approachable and understood his requirements.

"I can't praise the team at Admiral enough, they really understand our business and are definitely at the top of my list for any further business finance needs. We've had no hassle what so ever, it's been completely stress free."

Malcolm Swann, Director.

"It's been great to see Swann Beauty expand over the past few years. We're delighted we've been able to offer a range of services that have supported the growth of the business and helped them to achieve their goals."

Tim Minion, Admiral Leasing & Loans Client Manager.