

**"Admiral are always there for me, when I contact them they respond quickly, and whenever I need anything they do everything they can to help."**

Admiral were introduced to Pirpa Ltd in May 2016 via a supplier looking to finance refrigeration equipment for their stores. Admirals South East based Business Development Manager, went to meet Kemal Cagin, The Director of Pirpa Ltd at one of their shops in North London and quickly established a strong relationship.

Kemal shared his business plan with her and she quickly identified many areas where Admiral could offer funding. To date Admiral have provided funding for refurbishment works and fit outs for both stores aswell as more recently bakery equipment and till points. Kemal knows he can rely on Admiral Leasing.



**How would you describe your relationship with Admiral?**

*Excellent. Service is very important to me and Admiral are always there, when I contact them they respond quickly, and whenever I need anything they do everything they can to help. I can't fault the level of service I receive and my relationship with Admiral.*

**What would you say are the benefits of working with Admiral?**

*Overall I would say their flexibility and the speed of contact from them. Nothing is too much trouble and they respond very quickly. The business benefits of cash flow are important too and I only have positive things to say about working with Admiral.*

**What do you expect from a leasing provider?**

*Before Admiral I had never worked with a leasing company so I wasn't sure what would be involved. In business I look for quality, service, flexibility and speed, all attributes I get from Admiral. For me it's about building relationships and I have a very solid relationship with Admiral.*

**It certainly sounds as though you are impressed with Admiral, will you continue to work with them?**

*I will definitely continue to work with Admiral and already have plans to do so. They are helpful, flexible and perfect for a start up business, they do everything for me. I am planning to grow the business this year and that will inevitably mean that further investment in more equipment will be required and I will be using Admiral to help fund this expansion. I would like to say thank you to Admiral.*



**How do Admiral support your business?**

*Admiral funds all our equipment, fridges, shelving, counters, checkouts, all the equipment I need for my stores. I know that if ever we need a new piece of equipment I can contact Admiral and it will be dealt with straight away. Our account manager is brilliant and contacts me regularly; it's the personal touches we receive from Admiral that are unique. Through leasing the equipment for our stores, it frees up cash flow for the business which is great.*